

# VALUE-BASED CARE CHECKLIST

Use the following checklist to ensure you have the tools to negotiate the most suitable VBC contract for your practice.

Refer to [Data and Outcomes to Inform Value-Based Contracting Webinars for more information.](#)



## OUR VBC UNDERSTANDING AND READINESS

- My current understanding of value-based care and payments is...
  - I've heard about it but I don't really know what it is
  - I have a basic understanding of the concept
  - I have a moderate understanding of different kinds of value-based payments
  - I have advanced understanding of value-based payment and core elements of implementation

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- Does our team know what VBC is (admin, clinical, quality, etc.)?

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- Do we know the basic steps for entering into VBC arrangements?

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- Are the staff aware of how to change workflows commensurate with the VBC contracts?

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- Does the team know how to collect data for the VBC contract(s)?

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- What resources does our team need to begin evaluating and implementing VBC contracts?

## PERFORMANCE AND QUALITY MEASURES

- Are the Quality Measures in the proposed VBC model aligned with our practice scope and population?

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- Do we have the ability to track our performance in our HIE Dashboards and or internally?

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- Are the proposed Benchmarks for the performance measures ones that we feel confident we can achieve?

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- Are the proposed incentive dollars for the performance Do we understand VBC or do we need to conduct more research on VBC measures worth the return on investment?

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- Is our organization able to successfully report on these measures using the MCO's required processes?
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#### **TIMING**

- Is this the right time for our practice to undertake a VBC arrangement with an MCO?
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#### **VBC MODEL & RISK TOLERANCE**

- What model and level of risk are we able and willing to take?
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#### **REIMBURSEMENT RATE(S) & MCO PERFORMANCE REPORTING**

- Is the proposed VBC contract FFS, a Case Rate, Capitation or Other?
  - Has the MCO modeled out the Case Rate or Capitation using our paid claims data for the proposed model, demonstrating our ability to succeed in this arrangement?
  - Do we have the internal capability to manage the contract's financial risk?
  - Does the MCO provide regular performance reporting so we can determine whether our VBC contract is financially successful for our practice?
  - Do we need monthly or quarterly data to determine our success in the VBC arrangement?
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#### **PRACTICE RESOURCES**

- List current resources that align with the VBC agreement.
  - List tools and resources that are needed to support the VBC arrangement.
  - Evaluate staffing needs commensurate with VBC arrangement.
    - Staff training
    - Changes in Workflows
    - Changes in Data Collection in EMR
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#### **RISK ADJUSTMENT**

- Has the MCO modeled out my current patients' level of acuity and risk?
    - Have they incorporated this into my proposed reimbursement rate?
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#### **POPULATION HEALTH**

- Develop targeted interventions for rising-risk *and* high-risk patients such as patients at risk for emergency room visits or inpatient admissions.
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- Identify key strategies for managing to the risk
  - Develop Change Management strategies
  - Revise Clinic Workflows